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Price list for IdoBooking services in USD, GBP & EUR

Effective from the 1st February 2022 until its cancellation.

Settlement currency: USD, GBP or EUR. All prices are net prices; to obtain a gross price on the territory of European Union countries, one shall add VAT at 23%. Companies from outside the EU, but settling VAT in the EU, have their invoices issued without VAT.

1 – Subscription models

1. Commission-based model – \$25/£25/25€ per one-year subscription + 1,5% commission charged for all online reservations

Commission is calculated from the total value of each reservation made via the Booking Widget or one of the integrated services (integrated either as a Booking Partner or via Channel Manager). No commission is charged for reservations added manually via the administration panel or the mobile application. The maximum number of Reservation Items in this model is 100. If the Client wishes to add more Reservation Items, they shall inquire about an individual subscription model.

2. Flat fee model (without commission)- \$35/£35/35€ per one-month subscription The monthly fee covers:

The number of Reservation Items: 12

The maximum number of Reservation Items in this model: 100. If the Client wishes to add more Reservation Items, they shall inquire about an individual subscription model.

Commission charged for completed reservations: 0%

Features: the same IdoBooking features as in the commission-based model.

3. Charge for each additional Reservation Item exceeding the limit – \$3/£3/3€

It is charged monthly for each additional Reservation Item, after exceeding the limit of 12 items.

2 – Implementation packages

1. BASIC implementation package – \$729/£475/559€

The package comprises 20 working hours to be used within 90 days from the moment of approving the order. This time is used by the implementation team for preparation the website design on the basis of a PSD design, data import and training services. If the client provides a design, the whole time is used for coding and if the time has not been used up completely, it can be changed to other graphic works. The package includes 2 free working hours for Project Management and communication (total number of hours in the package is 22 working hours).

One working hour of work related to the extension of the implementation package - \$39/£25/29€

2. ADVANCED implementation package – \$1379/£929/1059€

It covers the same scope of services as BASIC implementation package but comprises 35 working hours of implementation team and allows also to use import and training services. The package includes 3.5 free working hours for Project Management and communication (total number of hours in the package is 38.5 working hours).

One working hour of work related to the extension of the implementation package - \$39/£25/29€

3. SOPHISTICATED implementation package – \$2399/£1599/1839€

It covers the same scope of services as BASIC implementation package but it comprises 60 working hours of implementation team and allows also to use import and training services. The package includes 6 free working hours for Project Management and communication (total number of hours in the package is 66 working hours).



One working hour of work related to the extension of the implementation package - \$39/£25/29€

4. SUPREME implementation package – \$3969/£2675/3055€

It covers the same scope of services as BASIC implementation package but it comprises 100 working hours of implementation team and allows also to use import and training services. The package includes 10 free working hours for Project Management and communication (total number of hours in the package is 110 working hours).

One working hour of work related to the extension of the implementation package - \$39/£25/29€

3 – Fees for additional services

1. Comprehensive service configuration - \$210/£140/170€

- This service includes introducing, on behalf of and at the request of the Client, the relevant settings in the administration panel taking into account the capabilities of the Service, offer description in Polish language based on the information provided by the Clientand the configration of the free website as a business card powered by IdoBooking
- 2. One working hour of the graphic designer team on tasks related to the Service \$45/£49/59€ The price covers the cost of one working hour of a specialist spent in rendering following services: free website as a business card powered by IdoBooking design, logo design and vectorization, preparation of translations, editing Client's data, transfer or creating a program to transfer data from external services (including other reservation management systems), unusual server configuration, i.e., domain redirection.

4 - License for fields of exploitation other than IdoBooking

Graphic designs can be used without purchasing any license on websites connected with the Service. If the Client wants to use the works on fields of exploitation other than IdoBooking, they have to purchase a license for transfer of property rights. Assets not listed below (i.e. e-mail templates, HTML and JavaScript add-ons, Banners and Buttons) do not require purchasing additional licenses. Written logo license – 44/22/34 Logos designed by our graphic artists are included in the license to be used under IdoBooking. An exclusive license with the transfer of intellectual property rights allows the logo to be used anywhere. The fee includes a written, exclusive license with the transfer of property rights. If the logo was designed as part of the free website as a business card powered by IdoBooking design process we allow it to be used it exclusively on websites connected with the Service. If the Client wants to use the logo in a field of exploitation other than IdoBooking, he have to purchase the transfer of intellectual property rights.

The fee covers the issuance and transfer of an exclusive license for 1 logo as a PDF file, signed with a qualified digital signature, and does not include the cost of preparation and vectorization of graphics, such works have to be commissioned as additional graphical design tasks, payable on general terms or independently by the Client. If the Client wishes to receive the license on paper, he have to order an additional service: Mail delivery on the territory of Europe.

5 – Other fees

1. API fee - \$8/£8/8€ per month in Commission-based model or \$15/£15/15€ per month in Flat fee model

Fee for each commenced month of using the API of the Administration Panel.

- Property owner panel \$2/£2/2€ per accommodation unit assigned to the owner's account in Commission-based model and Flat fee model
 Fee charged monthly based on the number of beds assigned to users with the assigned role of "owner", which allows to grant limited access to the booking calendar and settlement reports for property owners.
- 3. White-Label service \$79/£50/57€ per one month

It allows to remove the logo 'Powered by IdoBooking', the alternative text and link from the free website as a business card powered by IdoBooking and Widget. White-Label must be purchased separately. Fee for each commenced month of White-Label usage.

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IAI S.A. Szczecin al. Piastów 30, 71-064 Szczecin, Poland

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4. Mail delivery on the territory of Europe – \$6/£4/4,50€

The service covers sending any mail to the Client, in physical form (e.g. a paper copy of an invoice with weight up to 350 grams) when the document provided electronically with a qualified digital signature is not sufficient for the Client. The cost covers dispatch of a registered letter on the territory of Europe (including Cyprus, Russia and Israel).

- Return of Balance surplus \$10/£6/8€
 It is possible to have surplus in the Balance. The fee covers costs of issuance and dispatch of a correction invoice and, when it is sent back, of processing a bank transfer into the Client's bank account registered in a Polish bank or via an Internet payment system where the payee bears costs of the commission for the transfer.
- 6. Fee for withdrawing funds accumulated in the CSC Balance in PLN or EUR \$0,3/£0,2/0,2€. The transfer is made to the indicated bank account registered in a Polish bank or the euro zone. The minimum amount of a one-time withdrawal is PLN 500 or € 500.
- 7. Fee for withdrawal of funds accumulated in the BOK in PLN to accounts held in foreign banks \$50/£50/50€
- 8. Fee for withdrawing funds accumulated in the CSC Balance in CZK, GBP, USD \$50/£50/50€ The transfer is made to the indicated bank account registered in a Polish bank or the euro zone in one of the three currencies listed.
- 9. Fee for transferring funds accumulated in the CSC to the Balance \$0/£0/0€
- 10. **Booking Partner commission consistent with the commission specified by a Booking Partner** An additional commission is charged by the Booking Partner for acquiring an order for the Client. The client is informed about the amount of additional commission while accepting the terms of a given Booking Partner.

11. Mail delivery on the territory of Europe – £4/4,50€/\$6

It covers sending of any mail to the Client, in a physical form, e.g. a paper copy of an invoice with weight up to 350 grams, when the document provided electronically with a qualified digital signature is not sufficient for the Client. The cost includes dispatch of a registered letter on the territory of Europe (including Cyprus, Russia and Israel).

Appendixes

- 1. Appendix 1 IdoPay price list
- 2. Appendix 2 SMS price list

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Appendix 1 – Online payments via IdoPay Price List

The operator according to this Price List shall mean IAI S.A. or IdoPayments sp. z o. o. - depending on which entity provides the payment service for the Customer who is also a Merchant. Operator being IAI S.A. provides IdoPay electronic payments, among others through BLIK and so-called Pay-by-links (immediate, automatic bank payment) and card payments. The operator being IdoPayments sp. z o. o. organizes the possibility of handling IdoPay electronic payments, among others via BLIK and the so-called Pay-by-links (instant, automatic bank payments). Operator transfers the full amount of payments to the bank account of the client, sending information about the payment to the payment service system for the order. The commission fees are the net amount of the balance.

- 1. Commission for handling payments with automatically booked payment (Pay-By-Link, BLIK, PayPo, card payments)- 1.2% (the rate may be negotiated).
 - Commission for card payments under the IF++ model.
 card payment service fee is the sum of the following components: interchange fee, Visa/Mastercard fee, Operator fee.
 - The interchange fee, as a component of the IF++ settlement, is a fee paid to the payment card issuer (bank). These fees vary from card to card and range from 0.20% to 2.50% of the transaction value 1. details of fees for Visa cards: <u>https://www.visa.co.uk/about-visa/visa-in-europe/fees-and-interchange.html</u>
 2. details of Mastercard/Maestro charges: <u>https://www.mastercard.pl/pl-pl/klient-biznesowy/punkty-handlowo-uslugowe/pierwsze-kroki/zrozumiec-oplate-interchange.html</u>
 3. Visa/Mastercard fee, as a component of the IF++ model settlement, set by the card scheme operator.
 These fees users from 0.02% to 2.50% of the transaction value
 4. Details of Mastercard fee, as a component of the IF++ model settlement, set by the card scheme operator.
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 These fees users from 0.02% to 2.50% of the transaction value
 5. Details of the transaction value
 5.
 - These fees vary from 0.03% to 25% of the transaction value 1. detailed information on fees for Visa cards: <u>https://www.visa.pl/plac-z-visa/wybor-agenta-rozliczeniowego.html</u> 2. detailed information on fees for Mastercard/Maestro: MasterCard: <u>https://www.mastercard.pl/content/dam/public/mastercardcom/eu/pl/pl/Punkty-handlowo-uslugowe/Pricing-tabela-PL-poprawka.pdf</u>
 - 4. Operators fee 0.7% (rate may be negotiated).

2. Fee for a recognized chargeback complaint – $\pounds 25/25 \notin \$25$

The fee applies only to card payments for which a chargeback type complaint will eventually be recognized. The fee is paid to the card acquirer and is calculated in the same amount as the Operator is obliged to pay. The amount of the fee is independent of the amount of the transaction being complaint.

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Appendix 2 – SMS Price List

The Operator provides the possibility to send SMS text messages. If a text is longer than technical limits of SMS standard, it shall be divided and then sent out after splitting them into 2 or 3 messages (0-160 characters = 1 message, 161-306 characters = 2 messages, 307-459 characters = 3 messages). Inserting one or more Polish diacritic characters as well as other non GSM protocol standard characters (e.g.: e, o, t, \dot{s} , a, \dot{z} , \dot{z} , \dot{c} , \dot{n} , \ddot{U} , \dot{U} , \ddot{A} , E) automatically shortens the maximum length of an SMS message (0-70 characters = 1 message, 71-134 characters = 2 messages, 135-201 characters = 3 messages) Messages with 'branding' have an option to edit the 11-symbol sender field allowing to provide the name of the Client as the sender and, thus, avoid any misunderstandings as to the identity of the sender. 'Priority' messages are messages with a guarantee that the Operator will send the message within 3 minutes. SMS are added up daily and presented as a sum of costs of messages sent out on a given day. The costs of sending SMS messages also apply to those sent by the panel to its users, in particular in the event of password recovery.

1 – Mobile phones registered in Poland (prefix +48)

- 1. 1 regular SMS (PL) \$0,05/£0,03/0,04€
- 2. 1 SMS (PL) with branding \$0,05/£0,03/0,04€
- 3. 1 priority SMS (PL) \$0,05/£0,04/0,04€
- 4. 1 priority SMS (PL) with branding \$0,06/£0,04/0,04€

2 – Mobile phones registered in the European Union countries (except Poland), USA, Canada, Australia, the Kingdom of Saudi Arabia, the United Arab Emirates, Oman, Kuwait and Bahrain.

- 1. 1 regular SMS \$0,10/£0,07/0,07€
- 2. 1 SMS with branding \$0,11/£0,07 /0,08€
- 3. 1 priority SMS \$0,11/£0,07/0,08€
- 4. 1 priority SMS with branding \$0,11/£0,07/0,09€